# FINANCIAL STATEMENTS



# UNITED STATES ASSOCIATION FOR UNHCR

FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors United States Association for UNHCR Washington, D.C.

We have audited the accompanying financial statements of the United States Association for UNHCR (USA for UNHCR), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of USA for UNHCR as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

May 3, 2019

Gelman Kozenberg & Freedman

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# STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2018 AND 2017

# **ASSETS**

|  | 2018   | 2017                           |
|--|--|--------------------------------|
| ASSETS   |  |                                |
| Cash and cash equivalents Investments Grants and contributions receivable Prepaid expenses Deposits Furniture and equipment, net of accumulated depreciation and amortization of \$165,526 and \$196,580 at December 31, 2018 and 2017, respectively Right-of-use assets, net of amortization of \$255,339 | \$ 17,496,209<br>24,752<br>6,823,416<br>399,462<br>152,196<br>248,458<br>6,178,558 | 19,361                         |
| TOTAL ASSETS   | \$ <u>31,323,051</u>   | \$ <u>26,221,538</u>           |
| LIABILITIES AND NET ASSETS   |  |                                |
| LIABILITIES  |  |                                |
| Accounts payable and accrued liabilities Operating lease liability Due to UNHCR  | \$ 3,919,780<br>6,367,671<br>4,381,576   | \$ 4,696,960<br>-<br>5,459,781 |
| Total liabilities  | 14,669,027   | 10,156,741                     |
| NET ASSETS   |  |                                |
| Without Donor Restrictions With Donor Restrictions   | 10,545,612<br>6,108,412  | 10,563,360<br><u>5,501,437</u> |
| Total net assets   | 16,654,024   | 16,064,797                     |
| TOTAL LIABILITIES AND NET ASSETS   | \$ <u>31,323,051</u>   | \$ <u>26,221,538</u>           |

# STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

|   |   | 2018  |   |
|---|---|---|---|
| REVENUE   | Without<br>Donor<br><u>Restrictions</u>                 | With Donor<br>Restrictions                        | <u>Total</u>  |
| Grants and contributions Contributions from UNHCR In-kind contributions Interest and investment income Net assets released from donor restrictions - satisfaction of donor restrictions | \$ 28,389,892<br>12,018,001<br>5,900,641<br>105,031<br> | \$ 16,052,556<br>-<br>-<br>-<br>-<br>(15,445,581) | \$ 44,442,448<br>12,018,001<br>5,900,641<br>105,031 |
| Total revenue   | 61,859,146  | 606,975   | 62,466,121  |
| EXPENSES  |   |   |   |
| Program Services: Refugee Programs and Awareness Activities   | 40,587,563  |   | 40,587,563  |
| Supporting Services:  Management and General  Fundraising   | 2,147,878<br>19,141,453                                 | <u>-</u>  | 2,147,878<br>19,141,453                             |
| Total supporting services   | 21,289,331  |   | 21,289,331  |
| Total expenses  | 61,876,894  |   | 61,876,894  |
| Changes in net assets   | (17,748)  | 606,975   | 589,227   |
| Net assets at beginning of year   | 10,563,360  | 5,501,437   | 16,064,797  |
| NET ASSETS AT END OF YEAR   | \$ <u>10,545,612</u>                                    | \$ <u>6,108,412</u>                               | \$ <u>16,654,024</u>                                |

|   | 2017                              |   |  |  |  |  |  |
|---|-----------------------------------|---|--|--|--|--|--|
| Without<br>Donor<br>Restrictions                    | With Donor<br>Restrictions        | Total   |  |  |  |  |  |
| \$ 27,944,672<br>12,040,958<br>2,731,868<br>114,932 | \$ 14,707,225<br>-<br>-<br>-<br>- | \$ 42,651,897<br>12,040,958<br>2,731,868<br>114,932 |  |  |  |  |  |
| 13,551,294  | (13,551,294)                      |   |  |  |  |  |  |
| 56,383,724  | 1,155,931                         | 57,539,655  |  |  |  |  |  |
| <u>36,428,675</u>                                   |                                   | <u>36,428,675</u>                                   |  |  |  |  |  |
| 2,143,827<br>19,219,322                             | -                                 | 2,143,827<br>19,219,322                             |  |  |  |  |  |
| 21,363,149  |                                   | 21,363,149  |  |  |  |  |  |
| 57,791,824  |                                   | 57,791,824  |  |  |  |  |  |
| (1,408,100)   | 1,155,931                         | (252,169)   |  |  |  |  |  |
| 11,971,460  | 4,345,506                         | 16,316,966  |  |  |  |  |  |
| \$ <u>10,563,360</u>                                | \$ <u>5,501,437</u>               | \$ <u>16,064,797</u>                                |  |  |  |  |  |

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018

|  | Pro | ogram Services                                     | Supporting Services |                        |    |            |                     |            |                       |
|--|-----|--|---------------------|------------------------|----|------------|---------------------|------------|-----------------------|
|  | F   | Refugee<br>Programs and<br>Awareness<br>Activities |                     | nnagement<br>d General | F  | undraising | Total<br>Supporting |            | <br>Total<br>Expenses |
| Salaries                               | \$  | 1,573,256  | \$                  | 678,027                | \$ | 2,715,075  | \$                  | 3,393,102  | \$<br>4,966,358       |
| Payroll taxes and related benefits     |     | 301,595  |                     | 140,815                |    | 561,055    |                     | 701,870    | 1,003,465             |
| Depreciation and amortization          |     | 15,850   |                     | 7,654                  |    | 24,052     |                     | 31,706     | 47,556                |
| Computers and equipment                |     | 16,286   |                     | 148,974                |    | 64,105     |                     | 213,079    | 229,365               |
| Insurance                              |     | 9,497  |                     | 8,364                  |    | 20,571     |                     | 28,935     | 38,432                |
| Dues and subscriptions                 |     | 41,168   |                     | 16,157                 |    | 34,976     |                     | 51,133     | 92,301                |
| Postage and delivery                   |     | 33,679   |                     | 2,004                  |    | 1,155,470  |                     | 1,157,474  | 1,191,153             |
| Printing, productions and publications |     | 101,116  |                     | 934                    |    | 7,318,174  |                     | 7,319,108  | 7,420,224             |
| List rental and processing fees        |     | 5,928  |                     | 14,563                 |    | 584,572    |                     | 599,135    | 605,063               |
| Professional fees and consulting       |     | 956,852  |                     | 593,432                |    | 1,133,618  |                     | 1,727,050  | 2,683,902             |
| Licenses and permits                   |     | 330  |                     | 46,412                 |    | 20,606     |                     | 67,018     | 67,348                |
| Supplies and office expenses           |     | 40,790   |                     | 66,075                 |    | 18,600     |                     | 84,675     | 125,465               |
| Rent and utilities                     |     | 409,703  |                     | 124,019                |    | 204,580    |                     | 328,599    | 738,302               |
| Telephone and communications           |     | 12,719   |                     | 46,145                 |    | 1,054      |                     | 47,199     | 59,918                |
| Travel, meetings and special events    |     | 200,773  |                     | 217,728                |    | 257,104    |                     | 474,832    | 675,605               |
| Bank and merchant service charges      |     | 73   |                     | 15,896                 |    | 469,814    |                     | 485,710    | 485,783               |
| Marketing, advertising and recruitment |     | 8,587  |                     | 15,079                 |    | 56,435     |                     | 71,514     | 80,101                |
| Online, telemarketing and face-to-face |     | 678  |                     | 5,600                  |    | 4,501,592  |                     | 4,507,192  | 4,507,870             |
| Grants to other organizations          |     | 700,000  |                     | -                      |    | -          |                     | -          | 700,000               |
| In-kind professional services          |     | 108,042  |                     | -                      |    | -          |                     | -          | 108,042               |
| Grants to UNHCR:                       |     |  |                     |                        |    |            |                     |            |                       |
| Cash transfers                         |     | 30,258,042   |                     | -                      |    | -          |                     | -          | 30,258,042            |
| In-kind                                |     | 5,792,599  |                     |                        |    |            |                     |            | <br>5,792,599         |
| TOTAL                                  | \$  | 40,587,563   | \$                  | 2,147,878              | \$ | 19,141,453 | \$                  | 21,289,331 | \$<br>61,876,894      |

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2017

|  | Pro | ogram Services                                     | Supporting Services |                        |    |            |                                 |            |                   |            |
|--|-----|--|---------------------|------------------------|----|------------|---------------------------------|------------|-------------------|------------|
|  | F   | Refugee<br>Programs and<br>Awareness<br>Activities |                     | nnagement<br>d General | F  | undraising | Total<br>Supporting<br>Services |            | Total<br>Expenses |            |
| Salaries                               | \$  | 1,175,321  | \$                  | 833,263                | \$ | 2,236,541  | \$                              | 3,069,804  | \$                | 4,245,125  |
| Payroll taxes and related benefits     |     | 244,280  |                     | 131,125                |    | 504,267    |                                 | 635,392    |                   | 879,672    |
| Depreciation and amortization          |     | 2,778  |                     | 5,361                  |    | 15,342     |                                 | 20,703     |                   | 23,481     |
| Computers and equipment                |     | 17,598   |                     | 76,719                 |    | 21,766     |                                 | 98,485     |                   | 116,083    |
| Insurance                              |     | 9,031  |                     | 6,581                  |    | 18,059     |                                 | 24,640     |                   | 33,671     |
| Dues and subscriptions                 |     | 39,657   |                     | 7,849                  |    | 21,632     |                                 | 29,481     |                   | 69,138     |
| Postage and delivery                   |     | 945  |                     | 4,811                  |    | 1,610,023  |                                 | 1,614,834  |                   | 1,615,779  |
| Printing, productions and publications |     | 30,591   |                     | (2,018)                |    | 7,991,428  |                                 | 7,989,410  |                   | 8,020,001  |
| List rental and processing fees        |     | 4,243  |                     | 16,367                 |    | 1,129,825  |                                 | 1,146,192  |                   | 1,150,435  |
| Professional fees and consulting       |     | 681,155  |                     | 669,344                |    | 689,750    |                                 | 1,359,094  |                   | 2,040,249  |
| Licenses and permits                   |     | -  |                     | 22,133                 |    | -          |                                 | 22,133     |                   | 22,133     |
| Supplies and office expenses           |     | 35,251   |                     | 50,230                 |    | 8,343      |                                 | 58,573     |                   | 93,824     |
| Rent and utilities                     |     | 241,391  |                     | 77,250                 |    | 204,179    |                                 | 281,429    |                   | 522,820    |
| Telephone and communications           |     | 10,863   |                     | 25,028                 |    | 557        |                                 | 25,585     |                   | 36,448     |
| Travel, meetings and special events    |     | 79,879   |                     | 183,433                |    | 141,552    |                                 | 324,985    |                   | 404,864    |
| Bank and merchant service charges      |     | 1,740  |                     | 21,918                 |    | 391,225    |                                 | 413,143    |                   | 414,883    |
| Marketing, advertising and recruitment |     | 1,815  |                     | 8,933                  |    | 19,103     |                                 | 28,036     |                   | 29,851     |
| Online, telemarketing and face-to-face |     | 60,102   |                     | 5,500                  |    | 4,215,730  |                                 | 4,221,230  |                   | 4,281,332  |
| Grants to other organizations          |     | 706,886  |                     | -                      |    | -          |                                 | -          |                   | 706,886    |
| In-kind professional services          |     | 250,000  |                     | -                      |    | -          |                                 | -          |                   | 250,000    |
| Grants to UNHCR:                       |     |  |                     |                        |    |            |                                 |            |                   |            |
| Cash transfers                         |     | 30,353,281   |                     | -                      |    | -          |                                 | -          |                   | 30,353,281 |
| In-kind                                |     | 2,481,868  |                     | <u>-</u>               |    |            |                                 |            |                   | 2,481,868  |
| TOTAL                                  | \$  | 36,428,675   | \$                  | 2,143,827              | \$ | 19,219,322 | \$                              | 21,363,149 | \$                | 57,791,824 |

# STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

|  | 2018       |  |     | 2017                                    |
|--|------------|--|-----|---|
| CASH FLOWS FROM OPERATING ACTIVITIES   | ·          | _  |     | _                                       |
| Changes in net assets  | \$         | 589,227  | \$  | (252,169)                               |
| Adjustments to reconcile changes in net assets to net cash used by operating activities:   |            |  |     |   |
| Unrealized gain Realized loss (gain) Depreciation and amortization Loss on disposal of fixed assets Amortization of right-of-use asset |            | (701)<br>34,119<br>47,556<br>12,075<br>255,340 |     | (8,036)<br>(46,420)<br>23,481<br>-<br>- |
| (Increase) decrease in: Grants and contributions receivable Prepaid expenses Deposits  |            | (1,685,855)<br>534,720<br>(53,187)             |     | (2,511,172)<br>273,022<br>-             |
| (Decrease) increase in: Accounts payable and accrued liabilities Operating lease liability Due to UNHCR                                |            | (777,180)<br>(66,227)<br>(1,078,205)           | _   | 3,842,500<br>-<br>(4,452,518)           |
| Net cash used by operating activities  | _          | (2,188,318)                                    | _   | (3,131,312)                             |
| CASH FLOWS FROM INVESTING ACTIVITIES   |            |  |     |   |
| Purchase of computers and equipment Net (purchases) proceeds from sale of investments  | _          | (244,875)<br>(38,809)                          | _   | (50,253)<br>2,706,363                   |
| Net cash (used) provided by investing activities   | _          | (283,684)                                      | _   | 2,656,110                               |
| Net decrease in cash and cash equivalents  |            | (2,472,002)                                    |     | (475,202)                               |
| Cash and cash equivalents at beginning of year   | _          | 19,968,211                                     | _   | 20,443,413                              |
| CASH AND CASH EQUIVALENTS AT END OF YEAR   | \$ <u></u> | 17,496,209                                     | \$_ | <u>19,968,211</u>                       |
| SCHEDULE OF NONCASH INVESTING ACTIVITY:  |            |  |     |   |
| Right-of-Use Assets  | \$ <u></u> | 6,433,898                                      | \$_ |   |
| SCHEDULE OF NONCASH OPERATING ACTIVITY:  |            |  |     |   |
| Operating Lease Liability  | \$ <u></u> | 6,433,898                                      | \$_ |   |

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

#### Organization -

United States Association for UNHCR (USA for UNHCR) helps and protects refugees and people displaced by violence, conflict and persecution. Working with UNHCR - the UN Refugee Agency - and its partners, USA for UNHCR provides life-saving essentials including shelter, water, food, safety and protection. Around the world, USA for UNHCR helps refugees survive, recover and build a better future.

USA for UNHCR gives refugees the hope and dignity they deserve and help them rebuild their lives. Established by concerned American citizens, USA for UNHCR is a 501(c)(3) non-profit organization, headquartered in Washington, D.C., with an office in New York, NY.

#### Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14 *Presentation of Financial Statements for Not-for-Profit Entities*. The ASU was adopted for the year ended December 31, 2018 and applied retrospectively.

#### Cash and cash equivalents -

USA for UNHCR considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, USA for UNHCR maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

#### Investments -

Investments are recorded at their readily determinable fair value. Interest, dividends, and unrealized gains and losses are included in interest and investment income net of investment expenses provided by external investment advisors and allocated internal management costs in the Statements of Activities and Changes in Net Assets.

Investments acquired by gift are recorded at their fair value at the date of the gift. The USA for UNHCR's policy is to liquidate all gifts of investments as soon as possible after the gift. As of December 31, 2018 and 2017, all of USA for UNHCR's investments are classified as Level 1.

#### Grants and contributions receivable -

Grants and contributions receivable are stated at their net realizable value. Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

#### Furniture and equipment -

Furniture and equipment in excess of \$5,000, purchased with funds without donor restrictions, are stated at cost and are depreciated on the straight-line basis over their related estimated useful lives, generally three to seven years.

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Furniture and equipment (continued) -

Leasehold improvements are amortized over the remaining life of the lease. Furniture and equipment purchased with donor restricted funds are expensed and charged to the corresponding program. The cost of maintenance and repairs is recorded as expenses are incurred.

Impairment of long-lived assets -

Management reviews asset carrying amounts whenever events or circumstances indicate that such carrying amounts may not be recoverable. When considered impaired, the carrying amount of the assets is reduced, by a charge to Statements of Activities and Changes in Net Assets, to its current fair value.

#### Right-of-use asset -

In accordance with the adoption of ASU 2016-02 *Leases* (Topic 842); the new lease agreements in New York and Washington, D.C. have been placed on the accompanying statement of financial position at the net present value of the lease commitments. The value of the right-of-use asset and related operating lease liability is being amortized over the terms of the lease commitments.

#### Income taxes -

USA for UNHCR is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The organization is not a private foundation. USA for UNHCR is subject to unrelated business income taxes under Section 512 of the Internal Revenue Code. Beginning January 1, 2018, USA for UNHCR is subject to unrelated business income taxes on qualified transportation fringe benefits provided to its employees. USA for UNHCR is not a private foundation.

#### Uncertain tax positions -

For the years ended December 31, 2018 and 2017, USA for UNHCR has documented its consideration of FASB ASC 740-10 (*Income Taxes*) and determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

#### Due to UNHCR -

USA for UNHCR receives gifts with donor-imposed restrictions for various programs that UNHCR is implementing around the world. Funds are collected by USA for UNHCR and then granted to UNHCR for the specific purpose as stated by the donor.

The balance in Due to UNHCR are the funds received but not yet transferred to UNHCR. The balance at December 31, 2018 and 2017 totaled \$4,381,576 and \$5,459,781, respectively.

#### Net asset classification -

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions.

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Net asset classification (continued) -

Accordingly, net assets and changes therein are classified and reported as follows:

**Net Assets Without Donor Restrictions** - Net assets without donor restrictions are available for the general operations of USA for UNHCR and are not subject to donor restrictions.

**Net Assets With Donor Restrictions -** Net assets with donor restrictions include contributions and grants restricted by donors and are reported as increases in net assets with donor restrictions during the reporting period in which USA for UNHCR was notified of such contributions or grants by the donors. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the accompanying Statement of Activities and Change in Net Assets.

#### In-kind contributions -

During 2018 and 2017, USA for UNHCR received in-kind contributions totaling \$5,900,641 and \$2,731,868, respectively. In-kind contributions for 2018 consisted of donated shoes, transportation services, shipping costs, and professional services. In-kind contributions for 2017 consisted of donated shoes, advertisements, transportation services, shipping costs, and professional services. The fair value of the in-kind contributions has been recorded as in-kind revenue and expense in the accompanying Statements of Activities and Changes in Net Assets.

#### Grants and contributions -

Grants and contributions received without donor restrictions and with donor restrictions are recorded as revenue in the year notification is received from the donor. Grants and contributions with donor restrictions are recognized as without donor restrictions only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Such funds in excess of expenses incurred are shown as net assets with donor restriction in the accompanying financial statements.

#### Allocation of functional expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses directly attributed to a specific functional area of The USA for UNHCR are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of estimated time and effort.

#### Use of estimates -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Investment risks and uncertainties -

USA for UNHCR invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks.

Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Fair value measurement -

USA for UNHCR adopted the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements.

USA for UNHCR accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

New accounting pronouncements (not yet adopted) -

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606) (ASU 2014-09). The ASU establishes a comprehensive revenue recognition standard for virtually all industries under generally accepted accounting principles in the United States (U.S. GAAP) including those that previously followed industry-specific guidance. The guidance states that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB issued ASU 2015-14 in August 2015 that deferred the effective date of ASU 2014-09 by a year; thus, the effective date is years beginning after December 15, 2018. Early adoption is permitted. USA for UNHCR has not yet selected a transition method and is currently evaluating the effect that the updated standard will have on its financial statements.

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made, which is intended to clarify and improve current guidance about whether a transfer of assets is an exchange transaction or a contribution. The amendments in this ASU provide a more robust framework to determine when a transaction should be accounted for as a contribution under Subtopic 958-605 or as an exchange transaction accounted for under other guidance (for example, Topic 606). The amendments also provide additional guidance about how to determine whether a contribution is conditional or unconditional. The amendments in this ASU could result in more grants and contracts being accounted for as contributions than under previous GAAP. The ASU recommends application on a modified prospective basis; however, retrospective application is permitted. USA for UNHCR has not yet decided on a transition method. The ASU is effective for fiscal years beginning after December 15, 2018.

USA for UNHCR plans to adopt the new ASUs at the respective required implementation dates.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

# 2. INVESTMENTS

Investments consisted of the following at December 31, 2018 and 2017:

|                               | 2018<br>Fair Value |             |    | 2017<br>Fair Value |  |  |
|-------------------------------|--------------------|-------------|----|--------------------|--|--|
| Common Stocks<br>Mutual Funds | \$                 | -<br>24,752 | \$ | 19,361<br>-        |  |  |
| TOTAL INVESTMENTS             | \$                 | 24,752      | \$ | 19,361             |  |  |

Included within interest and investment income are the following:

|   |            | 2018                       | <br>2017                        |
|---|------------|----------------------------|---------------------------------|
| Interest and dividends<br>Unrealized gain<br>Realized (loss) gain | \$         | 138,449<br>701<br>(34,119) | \$<br>60,476<br>8,036<br>46,420 |
| TOTAL INVESTMENT INCOME   | \$ <u></u> | 105,031                    | \$<br>114,932                   |

#### 3. GRANTS AND CONTRIBUTIONS RECEIVABLE

As of December 31, 2018 and 2017, contributors to USA for UNHCR have made written promises to give totaling \$6,823,416 and \$5,137,561, respectively. Contributions are due as follows at December 31, 2018 and 2017:

|   |        | 2018                 | _   | 2017                  |
|---|--------|----------------------|-----|-----------------------|
| Less Than One Year<br>One to five years | \$<br> | 6,198,416<br>625,000 | \$_ | 5,137,561<br><u>-</u> |
| CONTRIBUTIONS RECEIVABLE                | \$_    | 6,823,416            | \$_ | <u>5,137,561</u>      |

#### 4. FURNITURE AND EQUIPMENT

Furniture and equipment consisted of the following at December 31, 2018 and 2017:

|  |    | 2018                    |         | 2017                        |
|--|----|-------------------------|---------|-----------------------------|
| Computer hardware<br>Equipment<br>Leasehold improvements                         | \$ | 169,109<br>244,875<br>- | \$<br>_ | 169,109<br>42,578<br>48,107 |
| Total Furniture and equipment<br>Less: Accumulated depreciation and amortization | _  | 413,984<br>(165,526)    | _       | 259,794<br>(196,580)        |
| NET FURNITURE AND EQUIPMENT  | \$ | 248,458                 | \$_     | 63,214                      |

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

#### 5. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at December 31, 2018 and 2017:

|   | <br>2018                    | 2017               |
|---|-----------------------------|--------------------|
| Program Services: Grant commitments to UNHCR Grant commitments to other organizations | \$<br>6,103,391 \$<br>5,021 | 5,496,416<br>5,021 |
| TOTAL NET ASSETS WITH DONOR RESTRICTIONS  | \$<br>6,108,412 \$          | 5,501,437          |

#### 6. NET ASSETS RELEASED FROM RESTRICTIONS

The following net assets with donor restrictions were released from donor restrictions by incurring expenses which satisfied the restricted purposes specified by the donors:

|                 | <u>2018</u>          | 2017                 |
|-----------------|----------------------|----------------------|
|                 |                      |                      |
| Grants to UNHCR | \$ <u>15,445,581</u> | \$ <u>13,551,294</u> |

# 7. AVAILABILITY OF FINANCIAL ASSETS (LIQUIDITY)

The following reflects USA for UNHCR's financial assets as of the date of the Statement of Financial Position, reduced by amounts not available for general use within one year from the date of the Statement of Financial Position because of contractual or donor imposed restrictions or internal designations. Amounts not available will generally include amounts received with donor restrictions, grants receivable not expected to be collected within one year from the date of the Statement of Financial Position and amounts designated for reserves by the Board of Directors.

An analysis of USA for UNHCR's financial assets available to meet cash needs for general expenditures within one year as of December 31, 2018 and 2017 is as follows:

|  | 2018                                 | 2017                                 |
|--|--------------------------------------|--------------------------------------|
| Cash and cash equivalents Investments Grants and contributions receivable              | \$ 17,496,209<br>24,752<br>6,823,416 | \$ 19,968,211<br>19,361<br>5,137,561 |
| Total financial assets<br>Less: Funds subject to donor-imposed purpose restrictions    | 24,344,377<br>(6,108,412)            | 25,125,133<br>(5,501,437)            |
| FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS FOR GENERAL EXPENDITURES WITHIN ONE YEAR | \$ <u>18,235,965</u>                 | \$ <u>19,623,696</u>                 |

USA for UNHCR has a policy to structure its financial assets to be available and liquid as its obligations become due. As of December 31, 2018 and 2017, USA for UNHCR has financial assets equal to approximately three months and four months, respectively, of operating expenses.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

#### 8. GRANTS TO UNHCR

During the years ended December 31, 2018 and 2017, USA for UNHCR committed grants to the United Nations High Commissioner for Refugees (UNHCR) totaling \$36,050,641 and \$32,835,149 (including in-kind contributions), respectively. These grants were made for the purpose of supporting programs administered by UNHCR. Following is a list of the committed grants made during 2018 and 2017:

|  |     | 2018       | _   | 2017       |
|--|-----|------------|-----|------------|
| Cash Transfers:  |     |            |     |            |
| Afghan Refugees  | \$  | 195,383    | \$  | 73,178     |
| Bangladesh   |     | 800,010    |     | 200,000    |
| Capacity Building                                      |     | 50,000     |     | 94,160     |
| CAR for Core Relief Items                              |     | 300,010    |     | -          |
| Chad/Sudan   |     | 312,134    |     | 3,950      |
| Children on Run NTCA                                   |     | 32,851     |     | 14,204     |
| DAFI Scholarship Program                               |     | 35,000     |     | 50,000     |
| DRC WASH   |     | 6,615      |     | 299,575    |
| Earthquake and Tsunami in Indonesia Emergency Response |     | 256,000    |     | -          |
| Education  |     | 1,382,199  |     | 962,390    |
| Emergency Preparation Supply Chain                     |     | 44,000     |     | 47,080     |
| Greatest Needs*  |     | 15,016,394 |     | 17,916,535 |
| Jordan   |     | 1,514,610  |     | 971,339    |
| Lebanon  |     | 82,541     |     | -          |
| Mexico Project   |     | 535,000    |     | -          |
| Nicaraguan Refugees in Costa Rica                      |     | 11,048     |     | -          |
| Other  |     | -          |     | 1,880,682  |
| Rohingya in Bangladesh                                 |     | 2,597,094  |     | 805,590    |
| Safe Road Use Workshops                                |     | 50,000     |     | 51,760     |
| Shelter  |     | 10,255     |     | 54,009     |
| South Sudan  |     | 1,098,530  |     | 1,337,722  |
| Svria  |     | 746,478    |     | 1,854,735  |
| Tanzania/Burundi                                       |     | 325,030    |     | -          |
| Uganda   |     | 1,068,544  |     | 1,210,234  |
| Venezuela  |     | 1,026,750  |     | -          |
| Winterization  |     | 1,972,972  |     | 264,551    |
| Yemen  | _   | 788,594    | -   | 308,917    |
| Subtotal - Cash Transfers                              | _   | 30,258,042 | _   | 28,400,611 |
| In-kind Donations:                                     |     |            |     |            |
| Angola   |     | _          |     | 530,000    |
| Bangladesh   |     | 194,577    |     | -          |
| Burkina Faso   |     | 138,000    |     | 116,150    |
| Connected Education                                    |     | 128,522    |     | -          |
| Ethiopia   |     | 225,000    |     | _          |
| Kakuma Operations                                      |     | 1,220,532  |     | _          |
| Nairobi  |     | 1,220,002  |     | 262,190    |
| Satellites   |     | 29,531     |     | 202,100    |
| Tanzania   |     | 1,389,315  |     | 420,969    |
| Uganda   |     | 2,467,122  |     | 1,152,559  |
| ŭ  | _   |            | _   |            |
| Sub-total - In-kind Donations                          |     | 5,792,599  | _   | 2,481,868  |
| Grants committed, not yet paid                         | _   |            | _   | 1,952,670  |
| TOTAL GRANTS TO UNHCR                                  | \$_ | 36,050,641 | \$_ | 32,835,149 |

<sup>\*</sup> Funded through contributions and grants without donor restrictions

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

#### 9. LEASE COMMITMENTS

In 2018, USA for UNHCR entered into an eleven year lease for new office space in Washington D.C. In accordance with the lease agreement, USA for UNHCR will not be required to make rent payments for the first twelve months of the new lease.

In 2018, USA for UNHCR entered into a new ten year lease agreement for office space in New York. In accordance with the lease agreement, USA for UNHCR will not be required to make rent payments for the first three months of the lease.

During 2018 USA for UNHCR elected to early implement Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-02 related to leases. ASU 2016-02 requires the recognition of a right-of-use asset and corresponding lease liability, initially measured at the present value of the lease payments. Accordingly, with the early adoption and implementation of the ASU using a modified retrospective approach, USA for UNHCR, recorded right-of-use assets and operating lease liabilities of \$6,433,898 by calculating the net present value of the lease commitments using discount rates of 4.75% and 5.25%, respectively.

The right-of-use assets and operating lease liabilities are being amortized over the respective lives of the leases. As of December 31, 2018, the unamortized right-of-use assets was valued at \$6,178,558 and the unamortized operating lease liabilities were valued at \$6,367,671.

Following is a schedule of future minimum lease commitments as of December 31, 2018:

#### Year Ending December 31,

| 2019                   | \$       | 432,631     |
|------------------------|----------|-------------|
| 2020                   |          | 774,771     |
| 2021                   |          | 794,180     |
| 2022                   |          | 814,076     |
| 2023                   |          | 845,745     |
| Thereafter             | _        | 4,663,964   |
| Sub-total              |          | 8,325,367   |
| Less: Imputed Interest | <u>-</u> | (1,957,696) |
|                        | \$       | 6,367,671   |

Total rent and utilities expense was \$738,302 and \$522,820, for the years ended December 31, 2018 and 2017, respectively.

#### 10. RETIREMENT PLAN

USA for UNHCR administers a defined contribution plan (401(k) plan) that covers all employees with a minimum of one month of service. USA for UNHCR contributes 5% of each eligible employee's annual salary. Total retirement expense for the years ended December 31, 2018 and 2017 was \$217,591 and \$187,187, respectively.

#### 11. SUBSEQUENT EVENTS

In preparing these financial statements, USA for UNHCR has evaluated events and transactions for potential recognition or disclosure through May 3, 2019, the date the financial statements were issued.